360 DEGREES OF SUSTAINABILITY
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Ambiente Italia Group
360 degrees of sustainability

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Ambiente Italia Group offers sustainable, effective and bespoke solutions for public and private clients, combining the technical-scientific skills gained in over 30 years of experience with a constant seek for innovative technologies and methods.

Ambiente Italia Group covers the entire world of sustainability, combining a traditional advisory approach with Engineering Procurement & Construction (EPC) activities, as well as the research and finalization of adequate financial support (Finance).

We provide consultancy and services in all key areas of environmental relevance, such as Nature-Based solutions, renewable energy sources, waste management and circular economy, environmental assessment and permitting procedures, corporate environmental management and product policies. We realize energy-efficiency measures, as a certified Energy Service Company both for residential buildings and industrial plants.

We have been present for years in the scientific debate on environmental policies, as shown by dozens of publications and the active participation of our experts in scientific committees, commissions, technical-scientific associations and international networks.

The constant search for new challenges and development paths to consolidate our group in the Italian market are part of our identity. The awards obtained over the years encourage us to convey our vision in all the areas of sustainability.
Our clients

In thirty years of activity we have worked with over 2000 clients: public bodies and institutions, small, medium and large-sized enterprises, professional practices, engineering and design companies, always providing targeted, competent, effective advice. Many of our clients express their appreciation for our work by reassigning tasks to our team and turning to our experts for any issue related to environment and sustainability.

> Over 100 projects co-funded by the European Commission in different programmes (LIFE, H2020, Interreg, FP7, Intelligent Energy, etc.) that we took part of as coordinators or partners;

> More than 20 Ministries and National Institutions and Regions have entrusted us with research activities, consulting, planning on issues directly related to the management and protection of natural resources, environmental assessment and reporting, and the enhancement of natural heritage.

> More than 500 energy audits and diagnostics for public and private buildings with state-of-the-art software and non-invasive technical instrumentation.

> We have worked for about 350 local and supra-municipal authorities (Municipalities, Provinces, Mountain Communities, Districts, etc.). More than 250 manufacturing and service companies, 15 construction companies, 170 agricultural companies have had us as partners and have been able to count on our services and innovative solutions.
The Group

Advisory
Always pioneers in the experimentation and implementation of methods and tools for environmental analysis and evaluation.

Engineering
We provide an end-to-end EPC service for energy efficiency measures as an Energy Service Company both for residential buildings and industrial plants.

Finance
Ambiente Italia Finance is an Arrangement service provided to our customers.

With One Stop Shop approach, we manage the financial aspects, since the drafting of a Business Plan, to the amortization plan, the collection of documentation, facilitated finance and disbursement.
Ambiente Italia S.r.l. is leader in the field of environmental consulting, active for thirty years in the national and European markets, protagonist in the technical-scientific debate and in the implementation of tools and policies for the protection and management of environmental and territorial resources.

In **thirty years of activity** we have developed numerous projects for private companies and public administrations in all sectors.

We have been pioneers in testing and implementing methods and tools for environmental analysis and assessment. We have always promoted innovative models for research, consultancy and design for sustainability, developing original and customized solutions for public and private clients.

We propose a scientifically rigorous approach, designed on the specific needs of the client.
Our consultancy services:

**Environmental Due Diligence and Permitting**

The *Environmental Assessment and Permitting* cluster collect and enhances the operational skills and competence gained in decades of experience in environmental analysis and assessment, impact estimation and forecasting, support in authorization procedures and environmental due diligence.

**Energy Efficiency and Renewables**

Our team of experts can provide integrated energy solutions for local authorities, industry and private companies. We provide technical advice on issues related to the energy management of municipal heritage, technological and economic analysis for the use of renewable sources at a widespread level, also in support of district heating networks, energy planning and the integration of energy requirements in urban and territorial planning and programming tools.

**Environmental, Social and Governance**

ESG (Environmental, Social and Governance) gathers the consultancy on corporate sustainability in two main areas of activity: environmental management and product policies (LCA, Carbon Footprint, Green Label).

**Adaptation and Resilience**

Ambiente Italia has become a key player and privileged interlocutor of local, national and European authorities as concerns sustainable planning and environmental resources management. We are present in numerous European programmes for the definition of scenarios, approaches and models of intervention for local sustainability and territorial governance, adaptation to climate change and the resilience of human settlements.

**Waste Management and Soil Remediation**

Ambiente Italia has always been leading player in the waste management sector: we support numerous supra-municipal bodies in the elaboration of plans for the collection and disposal of urban waste, we support Optimal Territorial Authorities (ATO) and managers in the design of collection services according to efficiency criteria and in the elaboration of strategies for the development of the circular economy; we support public administrations in the drafting of the documents for tenders for the assignment of collection services of urban waste.

| > 200 | environmental authorization procedures |
| > 150 | Sustainable Energy Action Plan |
| > 100 | Life Cycle Assessment in the main industrial and service sectors |
| > 60 | Environmental status reports |
| > 25 | Design of waste collection and urban sanitation services |
Engineering

Ambiente Italia Progetti adds to the engineering and architectural, structural and plant design skills, the experience matured in over thirty years of research, studies, plans and projects for sustainability.

We provide an end-to-end EPC service for energy efficiency measures and design of renewable energy plants.

Two main areas of intervention: Industrial and building, for which we are able to realize highly innovative plants and projects with a high level of efficiency and a specific attention to sustainability.

We realize energy-efficiency measures, as a certified Energy Service Company both for residential buildings and industrial plants.
Our areas of intervention:

**Building**

Ambiente Italia Progetti develops integrated and innovative solutions for the design and deep redevelopment of buildings and complexes for civil use, of all sizes and uses, consistent with the criteria of environmental, economic and social sustainability.

Thanks to the experience matured over the years, Ambiente Italia Progetti is able to support operators from the design to the realization and management of the intervention, ensuring total control over all phases of the project and all the elements that constitute it, with particular attention to the application of the most advanced national and international performance standards and regulations.

Ambiente Italia is a certified ESCo (Energy Service Company) according to the UNI 11352:2014 standards and offers all services related to energy efficiency. Ambiente Italia Progetti studies and realizes bespoke solutions able to optimize the energy performance of productive activities, SMEs, civil structures and public bodies, improving their environmental sustainability.

The engineering and design expertise of the team of Ambiente Italia Progetti guarantees innovative and effective measures able to generate a substantial Return of Investment in the short and medium term. The financial mechanism conceived is based on an integrated Project Finance system, regulated by an E.P.C. (Energy Performance Contract). Through this, the cost of realization and the financial charges related to the intervention are paid only by the savings that the intervention itself generates, without greater disbursements to the customer. The end customer will continue, for the period of amortization of the investment, to bear the same expense as the bill quantified before the intervention, but will be able to benefit immediately from a company energy system upgraded and modernized. At the end of the contractual period, it acquires 100% of the savings generated by the intervention.
Ambiente Italia Finance is a structured service to support our clients with financial products and services, offering a one-stop-shop service.

Ambiente Italia Finance operates in close connection with the activities of Ambiente Italia Progetti, proposing itself to industrial clients as arranger of financial transactions tailored to the project and the final client. It runs service in traditional banking finance but also in more innovative areas related to subsidized finance and project finance.

Ambiente Italia Finance is able to coordinate, in a single package, traditional finance with credit guarantee schemes, non-repayable grants, tax relief, incentive mechanisms, national and international facilitated finance.

The main area of activity concerns the financing of Energy and Water efficiency operations. Furthermore, it is possible to positively value the cash flows that the operations themselves generate, by adopting a model of repayment of the financing calibrated to the amount of savings and without substantial impacts on the liquidity of the company.
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